

## 6.9. Material Requirements Planning

Streamline allows you to generate a plan of material requirements based on the demand forecasts of finished products and a bill of materials (BoM).

All SKUs can be divided into three groups when manufacturing:

- *Finished* items are the finished products or goods.
- *Intermediate* items are made during the manufacturing process and are used to create finished products.
- *Material* is used to build intermediate items and finished items. It represents the lowest level of a BOM tree.

The table below shows the cases which Streamline supports in material requirements planning.

SKU type	Sell	Purchase	Manufacture
<i>Finished</i>	+		one of
<i>Intermediate</i>	+		one of
<i>Material</i>	+	+	

According to the table:

- *Materials and intermediate items can be sold in addition to being involved in manufacturing.* There are two consumption channels in this case and Streamline calculates the total quantity you should have to cover the future needs of these. Obviously, sales history of these items should be provided as well.
- *Finished products or intermediate items can be either purchased or manufactured.* Streamline allows you to set up which items to produce, and which, to order in the current period. If you purchase them (and not produce them) from your supplier, their components are not included in the material requirements plan.

Basically, Streamline generates a production plan for finished products and intermediate items, and a material requirements plan for materials.

If the production plan quantities recommended by Streamline are over the manufacturing capacity, the decision of how much to order from your suppliers or to produce is up to the manager, not Streamline. For example, we buy some complex parts but can machine them for ourselves if needed. Or our production facilities are limited and in the case of large demand, we outsource manufacturing elsewhere.

In addition to a material requirements plan, Streamline can generate a purchase plan for those items which are not involved in the manufacturing process and are only sold.

### Assumptions and Limitations

There are several assumptions that Streamline makes when it builds a material requirements plan:

- Production facilities supply each location (stock). When the [distribution center](#) is present,

production facilities are attached to it only.

- The time to produce and deliver finished product from the factory to stock is insignificant.
- Unlimited production facilities. Production time is negligible; materials are turned into finished products as soon as they arrive.
- The components and materials that have a shelf life period are consumed by production before they expire. Component shelf life is long enough to not limit production. So, we never get a situation that the canned vegetable factory is working at full power and tomatoes are rotting because there is nothing to do with them.
- Safety stock for finished products is kept in finished products, not in materials or intermediate items.

Thus, Streamline can be of help for:

- Assemblers who take a number of pre-assembled units and join them together to meet the needs of a specific customer. For example, bicycle assembly.
- Manufacturers who procure and stock raw materials which are used to build sub-assemblies and top-level assembled items. These items are kept on hand to fulfill sales orders for standard products.
- Manufacturers who keep on hand in raw materials but have little production time, for example, bakeries.
- Any other industry that matches the assumptions and limitations listed above.

## Connecting Your Data

Material requirements planning is available if you import data using the [Transactional spreadsheet connection](#) or [Database connection](#).

Let's consider an example of importing a bill of materials from an Excel file using the **Transactional spreadsheet connection**. The sales history and inventory information should be prepared as described in the [data format section](#). *Bill of materials information* should be on a separate spreadsheet, as in the case of the *In-transition information* and *pending sales orders*.

To connect your data:

1. Go to the **File > New > Spreadsheet connection > Transactional data**.
2. Choose your data file and click the **Open** button.
3. Configure the **Sales orders** tab by [matching the meaning](#) of your data table columns with the choice in the corresponding combo-box option.
4. Go to the **Bill of materials** tab and choose the Excel sheet containing the bill of materials information by using the **Sheet** control.

Order list connection

CSV delimiter: ,

Number of header rows: 1

Group timestamps by: Month

starting from: 1

Compose date from: None

Sales orders | Items in transition | Pending sales orders | **Bill of materials**

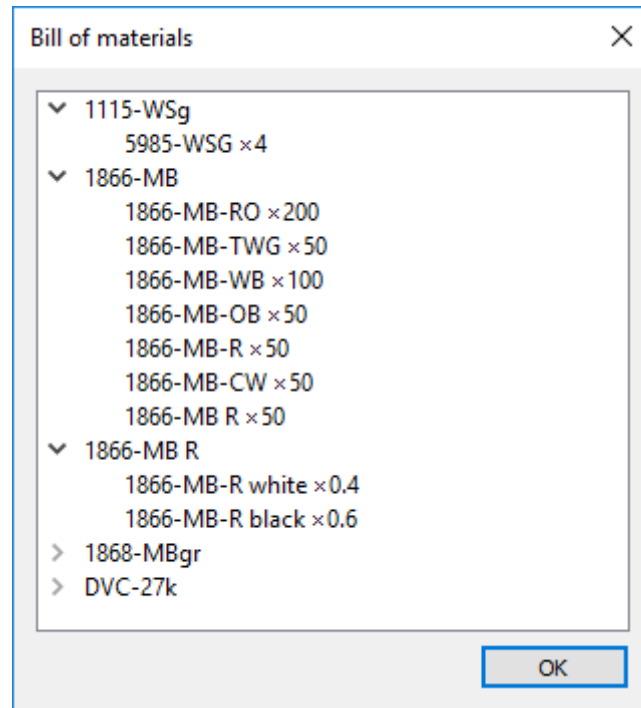
Sheet: #2: Bom (dropdown menu open showing: #2: Bom, (None), #2: Bom, #3: in transition)

Finished goods code	Qty	Material's code
1866-MB	200	1866-MB-RO
1866-MB	50	1866-MB-TWG

5. Set the meaning of the columns.
6. Click **OK**.

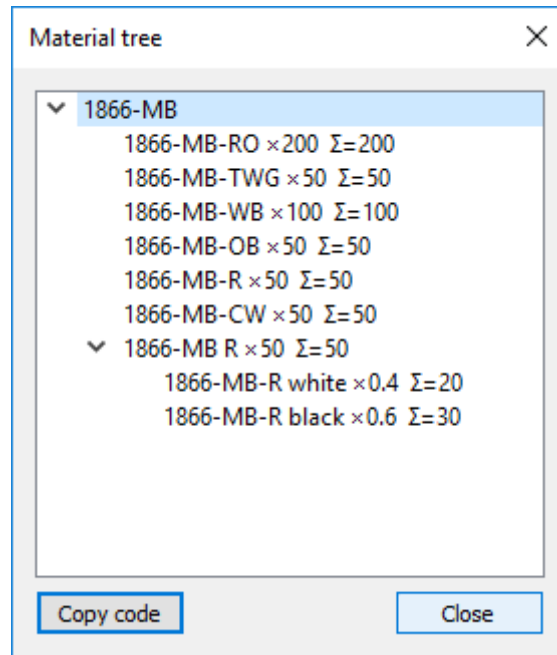
## Viewing Bill of Materials

To view the imported bill of materials, go to the menu **Item > Bill of materials > Entire bill**.



The first level of the tree shows codes of finished products, and the indented ones, the codes of their components and the quantity required to build the products (the quantity is indicated after the x symbol).

Streamline can also calculate the amount of each material and intermediate item needed to build the finished product. To view this information, select the finished product in the **Tree view** and go to the menu **Item > Bill of materials > Material tree**.



As you see, to produce **50** units of **1866-MB R**, we need **20** units of **1866-MB R** white and **30** units of **1866-MB R** black.

Alternatively, you can view which finished products use a particular material. To do this, select the material in the **Tree view** and go to the menu **Item > Bill of materials > Product tree**.

## Changing bill of materials

When you create a new project, Streamline establishes a connection to your data source. Thus, to change the bill of materials, modify the BoM in your ERP, database, or Excel file, then click the **Update data** button.

# Material Requirements Planning

A material requirements plan is calculated based on the demand forecasts of finished products. Here is the basic workflow you can follow when planning material requirements:

1. [Generating the forecasts.](#)
2. [Viewing the forecasts.](#)
3. [Approving the forecasts.](#)
4. [Analyzing the material requirements plan.](#)
5. [Adjusting the material requirements plan.](#)

## Generating the forecasts

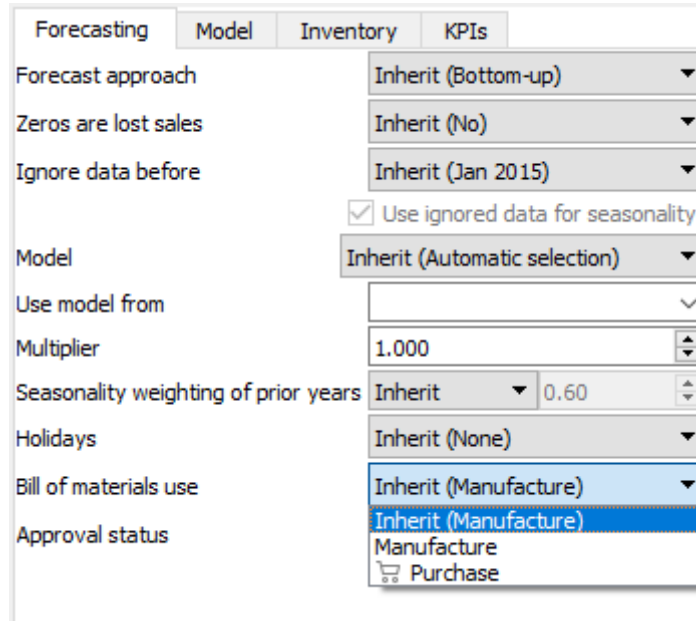
Streamline creates the material requirements plan once the forecasts have been generated. To generate the forecasts and plan:

1. Set the forecast **Horizon** to the number of time periods to forecast.
2. Configure the **As of** parameter.

3. Click the **Forecast** button.

To learn more about the parameters and options impacting the forecast generation process, please refer to [Generating and viewing the forecasts](#). Here we will focus on the forecasting settings that affect the material requirements plan.

If an intermediate item or finished product is not constantly produced, for example, it was being purchased for a month in the past, then it was produced the month after, but should be purchased currently again, Streamline allows you to control which items to purchase and which to produce, in the current period. To do this, select the item in the **Tree view** and choose the appropriate option of the **Bill of materials use** setting in the **Forecasting tab** of the **Panel**.



The option can be applied at any level of the tree. After the control has been changed, re-forecast the project by clicking the **Forecast** button, to update the forecasts and material requirements plan.

### Viewing the forecasts

The forecasts are shown on the **Demand forecasting** tab. Streamline builds forecasts for *Finished* items (see figure below).

The screenshot shows the 'Demand forecasting' tab. On the left is a tree view with '1115-WSg — White sugar granulated, 4 lb' highlighted and labeled 'Finished product'. On the right is a data table with columns for months from Aug 2016 to Mar 2017 and rows for various metrics.

	Aug 2016	Sep 2016	Oct 2016	Nov 2016	Dec 2016	Jan 2017	Feb 2017	Mar 2017
Actual sales	1475	2350	2075	1525	2000			
Statistical forecast	1459	2361	1804	1577	1975	1638	1825	1838
Forecast adjustments								
Average sales price	6.49	6.02	6.17	6.52	6.46	6.46	6.46	6.46
Revenue	9572.75	14145.12	12802.54	9942.54	12918.40	10580.17	11788.04	11872.01
On hand	11551	9201	7126	5601	3601			
Stockout days	0	0	0	0	0			
Projected inventory levels						2105	2118	2097
Purchase plan						0	142	1838

If a *Material* or *Intermediate* item is not sold as a single item and is only involved in manufacturing,

Streamline shows no demand forecast for such an item on the **Demand forecasting** tab (see figures below).

	Sep 2016	Oct 2016	Nov 2016	Dec 2016	Jan 2017	Feb 2017	Mar 2017
Actual sales	0	0	0	0	No demand forecast		
Statistical forecast	Item is not sold				0	0	0
Forecast adjustments							
Average sales price					0.00	0.00	0.00
Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
On hand				5508			
Stockout days	0	0	0	0			
Projected inventory levels					5508	4940	7588
Purchase plan					0	0	10000

If a *Material* or *Intermediate* item is sold additionally to manufacturing, Streamline shows its actual sales and forecasts in the **Table** on the **Reports**. In this case, the **Order now** column and **Purchase plan** section shows the sum of item demand forecast and item consumption quantity required for manufacturing. You can also view these forecasts:

- In the **Demand forecast** section of the **Inventory planning** table. By default this section is hidden. To show it, go to menu **File > Settings > Inventory** tab and check the **Demand forecast** option of the **Show columns** group.
- In the **Final forecast report** on the **Reports** tab.

Streamline does not show past and current consumption of *Material* or *Intermediate* item. Future consumption for such an item is shown in the [material requirements plan](#).

### Approving the forecasts

As long as the forecasts have been generated, it's time to [approve them](#).

### Analyzing Material Requirements Plan

To view the material requirements plan, go to the **Inventory planning** tab. The tab shows a table that contains the material requirements plan, production plan, and (optionally) purchase plan. To see them located one under another, sort the table by the **Type** column as shown in the figure below.

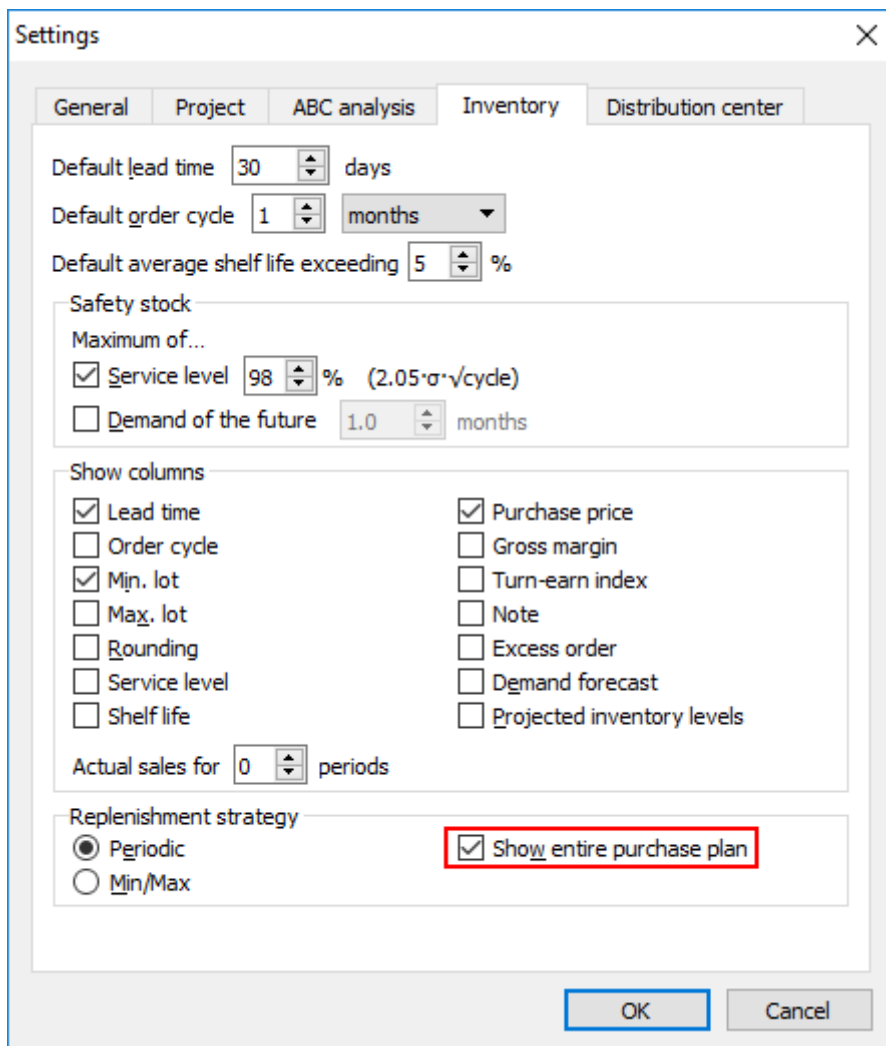
Item code	Description	Type	On hand	Days of supply	Pending sales orders	In transition	Lead time, days	Safety stock	Safety stock debt	Purchase price	Order now		Demand forecast			
											Qty	Value	Jan 2017	Feb 2017	Mar 2017	Apr 2017
1115-W5g	White sugar gra...	Finished	3601	63	0	0	—	280		5.98	0	0.00	1638	1825	1838	1817
1866-MB	Muesli box, 500 g	Finished	30	32	0	0	—	11		7.99	9	71.91	28	33	69	49
1868-MBgr	Muesli box + 25...	Finished	60	33	0	0	—	16		9.99	11	109.89	55	64	135	97
DVC-27k	Drone with 2.7K...	Finished	103	9	0	0	—	16		409.00	263	107567.00	350	359	369	379
1866-MB R	Raisins mix	Intermediate	750	36	0	1000	—	0	0	1.10	0	0.00	0	0	0	0
1866-MB-CW	Chopped walnuts	Material	850	23	0	0	90	0	1558	1.12	10119	11333.28	0	0	0	0
1866-MB-OB	Oat bran	Material	700	19	0	0	60	0	1558	1.23	13513	16620.99	0	0	0	0
1866-MB-R bla...	Raisins black	Material	200	38	0	0	30	0	0	1.25	2500	3125.00	0	0	0	0

The **Type** column indicates the item type described earlier. If an item has an empty cell in this column, it is considered as a regular SKU which is not involved in manufacturing and is only purchased and sold. Streamline generates a purchase plan for such items.

A part of all the plans is represented by the **Order now** section. The **Qty** column of this section tells how much you should:

- place as a work order today for the *Finished* and *Intermediate* items (*Production plan*);
- order today from your suppliers to cover the material needs of *Materials* (*Material requirements plan*); and
- order today to respond to the future demand for the regular items (*Purchase plan*).

To show the entire plans which include all forecasted periods, go to the report settings and check the **Show entire ordering plan** option.



Item code	Type	Order now		Purchase plan						
		Qty	Value	Feb 2017	Mar 2017	Apr 2017	May 2017	Jun 2017	Jul 2017	Aug 2017
1115-WSg	Finished	0	0.00	142	1838	1817	1408	1359	1510	1463
1866-MB	Finished	9	71.91	33	69	49	37	13	83	34
1868-MBgr	Finished	11	109.89	64	135	97	74	26	167	68
DVC-27k	Finished	263	107567.00	359	369	379	388	398	408	417
1866-MB R	Intermediate	0	0.00	1350	2450	2450	1850	650	4150	1700
1866-MB-CW	Material	10119	11333.28	6512	2288	14671	5984	8926	5456	4513

The **Purchase plan** section of the table shows how much you should order (*purchase plan* and *material requirements plan*) or produce (*production plan*) **by the first day** of each period. To quickly recognize the *Production plan* in the table, the **Type** column and **Order now** section are colored blue for produced items.

In addition, the table shows:

- the current state of your stock by the *On hand*, *Days of supply*, *Stockout* and *Overstock* columns;
- information on orders by the *Pending sales orders*, *In transition*, and *Purchase price* columns;
- inventory replenishment parameters such as *Lead time*, *Order cycle*, and *Service level*; and
- inventory calculations by the *Safety stock* and *Safety stock debt* columns.

**Safety stock** column shows the reserve stock for the items that are sold (no matter the item type). Its calculation depends on the [replenishment strategy](#). In our example only *Finished* products are sold, that is why **Safety stock** for *Materials* and *Intermediate* items is zero, according to the [previously detailed assumption](#).

**Safety stock debt** shows the quantity of material or intermediate item that is required to keep the **Safety stocks** of all finished products that use this item at the recommended level. It is calculated for all items that are used to create finished goods.

A complete definition of all the table columns can be found in the [inventory report reference](#).

## Adjusting Material Requirements Plan

**Inventory planning** has a set of [parameters](#) that can be adjusted. Each item type has its own set of parameters that can be changed. The table below shows this information.

Type	Parameters
<i>Finished</i>	On hand, qty to receive, delivery date, pending sales orders, service level, shelf life, shelf life exceeding, safety stock
<i>Intermediate</i>	
<i>Material</i>	All of the <a href="#">parameters</a>

Note, that *Finished* and *Intermediate* items do not have:

- *Lead time* because they are produced in accordance with the [previously detailed assumption](#).
- *Order cycle* because they are produced as required.
- *Min lot*, *max lot*, and *rounding* because Streamline does not assume any production constraints.

To learn the ways the parameters can be changed, refer to the [Setting the replenishment parameters](#).



## Exporting Material Requirements and Production Plan

Streamline is very flexible when it comes to exporting reports. Actually, you can export any table that is shown in the **Inventory planning** tab to an Excel file. The table can be customized to include only necessary columns in the inventory report [settings](#) before the export.

Let's export the plans by clicking the **Export report** button of the toolbar.

Item code	Description	Type	On hand	Days of su	In transition	Lead tim	Min lot	Safetystoc	Safety stoc	Qty	Value
1115-WSg	White sugar gr	Finished	3601	63	0	—	—	280		0	0
1866-MB	Muesli box, 50l	Finished						11		9	71.90999603
1868-MBgr	Muesli box + 2l	Finished						16		11	109.8899994
DVC-27k	Drone with 2.7	Finished	103	9	0	—	—	16		263	107567
1866-MB R	Raisins mix	Intermediate	750	36	1000	—	—	0	0	0	0
1866-MB-CW	Chopped waln	Material	850	23	0	90	500	0	1558	10119	11333.28027
1866-MB-OB	Oat bran	Material	700	19	0	60	1000	0	1558	13513	16620.99023
1866-MB-R bla	Raisins black	Material						0		2500	3125
1866-MB-R wh	Raisins white	Material						0		2500	2375
1866-MB-RO	Rolled oats	Material	1000	7	8500	60	1000	0	6200	53750	33325
1866-MB-TWG	Toasted wheat	Material	500	13	0	65	1000	0	1558	12947	13205.93945

## Exporting Material Requirements Plan as Purchase Orders

The **Order now** column of the material requirements plan can be exported as purchase orders into an Excel/CSV file or your [inventory management system](#) as newly created purchase orders (exporting to a third-party system requires that you have imported data from this third-party system).

Let's export the plan by clicking the **Export purchase orders** button found on the toolbar.

**Purchase orders preview** ✕

	<input checked="" type="checkbox"/>	Supplier	Item code	Description	Qty	Value	Order #
1	<input checked="" type="checkbox"/>	59004	1866-MB-CW	Chopped walnuts	10119	11333.28	4
2	<input checked="" type="checkbox"/>	59004	1866-MB-OB	Oat bran	13513	16620.99	4
3	<input checked="" type="checkbox"/>	59004	1866-MB-R black	Raisins black	2500	3125.00	4
4	<input checked="" type="checkbox"/>	60308	1866-MB-R white	Raisins white	2500	2375.00	5
5	<input checked="" type="checkbox"/>	3850	1866-MB-RO	Rolled oats	53750	33325.00	2
6	<input checked="" type="checkbox"/>	3850	1866-MB-TWG	Toasted wheat ...	12947	13205.94	2

Cost 239655.85.

The **Purchase order preview** allows you to select which items to export and change the recommended quantities by editing the **Qty** column. Let's export all of the lines to an Excel file by clicking the **Export to XLSX** button.

A	B	C	D	E	F	G
	Supplier	Item code	Description	Qty	Value	Order #
1	1125	1866-MB-WB	Wheat bran	25750	12359.99972	1
2	3850	1866-MB-RO	Rolled oats	53750	33325.00026	2
3	3850	1866-MB-TWG	Toasted wheat germ	12947	13205.93975	2
4	54002	DVC-AB	Arm Boom	790	8468.800211	3
5	54002	DVC-AE	Arm Elbow	790	3673.500075	3
6	54002	DVC-AH	Arm Holder	790	16724.30006	3

The **Export to CSV** button is specially designed to export very large tables.

[Next: Products with a Shelf Life](#)

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