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5.15. Forecast Versions

Forecast versions feature is designed to have an option to add more rows to the Table for your own forecast calculations or alternative forecasts of your colleagues By default, numbers in a created row are not taken into account by Streamline and there for your convenience and comparisons only. But if needed there is an option to add it to a Final forecast.

Forecast versions

Dec 2019

Jan 2020

Feb 2020

Nov 2019

To create a Forecast version:

Add note

Jul 2019

1. Click the Forecast versions button in the Toolbar.

Pause forecast

Aug 2019

2. Click Create and give it a name.

190,092 197,408 164,820 129,890 114,480 135,346 225.568 161,580 Forecast versions \times 119.92 101.05 Sales Team forecast Create 9.05 15.041.476.06 23.124.744.28 23,673,648.48 19,209, Rename Create Delete New name: 368,607 141,039 Marketing Team forecast 218,264 131,546 OK Cancel OK Cancel

You can create as many versions as you like.

3. Once you click OK, you'll see an additional row appeared in the table.

Double click on one of the yellow cells to write your own numbers. All overridden numbers are colored in blue.

Horizon 12 🖨 months

Sep 2019

Oct 2019

	Sep 2019	Oct 2019	Nov 2019	Dec 2019	Jan 2020	Feb 2020	Mar 2020	Apr 2020
Actual sales	12,000	6,200	6,000	6,200				
Statistical forecast	11,840	7,265	3,940	4,087	10,045	16,529	9,404	13,944
Final forecast overrides								
Sales Team forecast					9,500	16,700	9,500	
Marketing Team forecast					11,000	16,000		
Average sales price	10.99	10.99	10.99	10.99	10.99	10.99	10.99	10.99
Revenue	131,880	68,138	65,940	68,138	110,394.55	181,653.71	103,349.96	153,244.5
On hand				24,516				
Stockout days	0	0	0	0				
Projected inventory levels					20,781	4,252	17,898	17,824
Ordering plan					6,310	8,670	14,380	13,870
Ignore actual sales								

To add your calculations from a created version to a Final forecast, right-click on a needed cell and choose one of the options:

- Apply cell to Final forecast;
- Apply row to Final forecast.

Oct 2019	Nov 2019	Dec 2019	Jan 2020	Feb 2020	Mar 2020	Apr 2020	May 2020			
6,200	6,000	6,200								
7,265	3,940	4,087	10,045	16,529	9,404	13,944	14,405			
			9,500	16,700	9,500					
			11,000	16,000	Add note Propagate value					
10.99	10.99	10.99	10.99	10.99						
68,138	65,940	68,138	110,394.55	181,653	Apply cell to Final forecast					
		24,516			Apply row to Final forecast					
0	0	0		-	Export to	XLSX				
			20,781	4,252	17,898	17,824	21,389			
			6,310	8,670	14,380	13,870	17,970			

Right after, numbers will be added to the Final forecast overrides row, and Plot will be adjusted according to the new given values. An alternative way to add forecast version values is to import them from an excel file using the Report tab.

3/3

New •		Open	Save • (Update data	Last updated	on Oct 1, 2020							
		T. New filter	ul items						_				
Start	0	Search	C Settings R	eport Forecast over		Final forecast ~	Period Dec 2019 ~	Aggregate by	None 🗸 🗄 B	Export report	▼ 🗄 Impo	rt changes	•
Mart.		Approval state	Item category	Item category 2	Item code	Statistical forecast Statistical forecast Sales Team forecast Marketing Team forecast	Supplier	Model type	Model quality	ABC analysis	Jan 2020	Feb 2020	,
Demand	1	Undecided	Pharmacies	Pharmacies	05-T48	Cold & Flu Tablets (s	56892-P	Seasonal &	75%	C 0.715%			
Ð	2	Undecided	Consumer g	Furniture	1866-M8	Desk [linear trend m	125689	Linear trend	77.4%	B 3.07%			
Inventory	3	Undecided	Fashion	Clothing Sum	004652 Blue	Swimwear [seasonal	5612457	Seasonal &	74.9%	B 5.14%			
B	4	Undecided	Fashion	Clothing Sum	004662 Blue	Swimwear #2 new[n	5612457	Seasonal &	11.4%	C 0.581%			
Reports	5	Undecided	Consumer g	Electronics	45645-RP	Radio player Silver [I	125689	Linear trend	77.4%	B 4.94%			
Latel.	6	Undecided	Consumer g	Electronics	46689-PC	Computer [seasonal	125689	Seasonal &	87.7%	A 39%			
Dashboard	7	Undecided	Food/Bevera	Chocolate	56213-P	Milk Chocolate Bar P	425687	Seasonal &	74.9%	C 1.28%			
	8	Undecided	Food/Bevera	Water	056329 N PW	Bottle water #2 new	425687	Seasonal &	75%	C 0.0839%			
	9	Undecided	Food/Bevera	Water	056329 PU	Bottle water 500 ml	425687	Linear trend	77.4%	C 0.0338%			
	10	Undecided	Consumer g	Sporting goods	56645 Figur	White Women Figur	125689	Seasonal &	75%	A 26%			
	11	Undecided	Food/Bevera	Chocolate	500461	Milk Chocolate bar 2	425687	Linear trend	77.4%	C 0.124%			
	12	Undecided	Consumer g	Furniture	562156-01	Dining Table Moder	125689	Seasonal &	74.9%	A 12.9%			
	13	Undecided	Fashion	T-Shirts	565405 Bea.	One Style L [linear tr	568947	Linear trend	77.4%	C 0.587%			
	14	Undecided	Fashion	T-Shirts	565405 Bea.	One Style M [linear t	568947	Linear trend	77.4%	C 0.587%			

After you created the forecast version in the Demand tab go to the Report tab and do the following:

- 1. Choose the Forecast overrides and your forecast version in the report control.
- 2. Export the report to Excel by clicking the Export report button in the toolbar. Streamline automatically creates an Excel file containing the statistical forecast.
- 3. Make the overrides and save the work.
- 4. Import the report back into Streamline by clicking the Import changes button.

Next: Inventory Replenishment Strategies

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