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What data to import

Necessary input data depend on business goals and anticipated results. Such input data for generating forecasts are summarized as follows.

Demand forecasting

Demand forecasting and inventory replenishment planning

Sales and operational planning

- Item category
- · Item code
- Item description
- Sales history over the last two years
- · Item category
- · Item code
- Item description
- Sales history over the last two years
- Stock on hand
- Items in transition
- Delivery date of items in transit
- Opened sales order quantity
- · Lead time
- · Order cycle
- Min lot
- Max lot
- Rounding
- · Shelf life
- Location
- Location category

- Item category
- · Item code
- · Item description
- Purchase price
- Sales history over the last two years
- · Sales price/ unit

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