

7.10.2. Projections reports

Reports of this category display what is going to happen in the future based on historical data and your manual overrides. These reports include:

- [Final forecast report](#)
- [Forecast overrides report](#)
- [Ordering plan](#)
- [Projected revenue report](#)
- [Projected sales price report](#)
- [Projected inventory report](#)
- [Projected write-offs report](#)
- [Projected stockouts report](#)

Below, we describe these reports in detail.

Final Forecast Report

This report shows the statistical forecasts and your manual overrides to these forecasts. The overrides are shown in blue (see figure below).

Final forecast											
Group	Item code	Model quality	Dec 2018	Jan 2019	Feb 2019	Mar 2019	Apr 2019	May 2019	Jun 2019	Jul 2019	
1	Pharmacies	05-T48	96.1%	500	520	429	540	431	433	434	435
2	Furniture	1866-MB	91.4%	39	29	50	75	60	38	13	87
3	Alcoholic Beve...	002661-1	71.3%	170	100	50	200	109	175	170	182
4	Clothing Sum...	004652 Blue	92%	94	86	103	134	176	173	182	153
5	Clothing Sum...	004662 Blue	28%	19	17	21	27	35	35	36	31

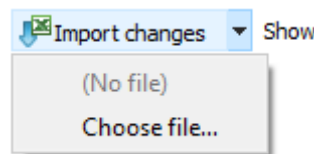
Toolbar

- **Period** drop-down is used to select a past period from the [project's archive](#) and view the report content at that time. The default option is the current period.
- **Sum by** drop-down allows you to aggregate the [report data section](#) by **Year** or **Quarter**. If an aggregated period is incomplete, Streamline shows its data in gray (see figure below).

Final forecast				
Q4 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019
427	1,287	1,298	1,308	877
39	134	102	176	66
152	285	454	524	301

- **Show actual sales** option adds the **Actual sales** section in the report displaying historical actual sales. Streamline aggregates this section based on the **Sum by** option.
- **Import changes** button imports the Excel file created using the **Export report** button. These buttons are usually used together to make your own overrides to the currently active report. You can import overrides even for aggregated reports.

If you click the little black arrow at the right-hand side of the button, Streamline shows you a two-line menu. The first option imports the file you have created using the **Export report** button. If no file was created previously, Streamline shows the **(No file)** label. The second option **Choose file..** allows you to import changes from any other file with compatible format (see figure below).



Forecast Overrides Report

This report shows only your manual overrides to the statistical forecasts (see figure below). It is usually used to export only those to Excel.

Forecast overrides												
	Group	Item code	Model quality	Forecast overrides								
				Dec 2018	Jan 2019	Feb 2019	Mar 2019	Apr 2019	May 2019	Jun 2019	Jul 2019	Aug 2019
1	Pharmacies	05-T48	96.1%	500	520		540					
2	Furniture	1866-MB	91.4%			50	75	60				
3	Alcoholic Beve...	002661-1	71.3%	170	100	50	200					
4	Clothing Sum...	004652 Blue	92%									
5	Clothing Sum...	004662 Blue	28%									

Toolbar

- **Period** drop-down is used to select a past period from the project's archive and view the report content at that time. It shows the current period by default.
- **Import changes** button imports the Excel file created using the **Export report** button. These buttons are usually used together to make your own overrides to the currently active report.

Ordering Plan

This report shows the [ordering plan](#) for your inventory. The drop-down at the right of the **Reports** control sets the representation units for this report (see figure below). By default, the ordering plan is shown in quantities (the **Quantity** option). The **Value** option shows this report in the supplier's currency, accounting for the [item purchase price](#).

	Industry	Item code	Model quality	Ordering plan quantity							
				Dec 2018	Jan 2019	Feb 2019	Mar 2019	Apr 2019	May 2019	Jun 2019	Jul 2019
1	Pharmacies	05-T48	96.1%	160	440	420	440	420	440	440	440
2	Consumer goo...	1866-MB	91.4%	36	35	71	50	37	16	85	37
3	Food/Beverages	002661-1	71.3%	114	102	96	114	174	168	186	204
4	Fashion	004652 Blue	92%			500			500		
5	Fashion	004662 Blue	28%	500							
6	Fashion	016542 Yellow	92.8%					1000			
7	Fashion	016543 Purple	17.7%				1000				

Projected Revenue Report

This report indicates the revenues based on the current selling prices and their projected manual overrides (see figure below).

	Industry	Item code	Model quality	Projected revenue						
				Dec 2018	Jan 2019	Feb 2019	Mar 2019	Apr 2019	May 2019	Jun 2019
1	Pharmacies	05-T48	96.1%	2,959.11	3,000.69	2,972.97	2,979.9	2,986.83	3,000.69	3,007.62
2	Consumer goo...	1866-MB	91.4%	8,266.83	6,147.13	7,206.98	15,049.87	10,810.47	8,054.86	2,755.61
3	Food/Beverages	002661-1	71.3%	451.44	261.36	297	288.09	323.73	519.75	504.9
4	Fashion	004652 Blue	92%	2,533.3	2,317.7	2,775.85	3,611.3	4,743.2	4,662.35	4,904.9
5	Fashion	004662 Blue	28%	512.05	458.15	565.95	727.65	943.25	943.25	970.2
6	Fashion	016542 Yellow	92.8%	47,608	28,952	23,144	24,200	19,096	16,632	14,520
7	Fashion	016543 Purple	17.7%	29,243.5	17,726.06	14,216.84	14,846.7	11,697.4	10,167.74	8,908.02

In the case of [seasonal price forecasting](#), it shows the generated price forecasts.

Toolbar

- **Period** drop-down is used to select a past period from the project's archive and view the report

content at that time. It shows the current period by default.

- **Import changes** button imports the Excel file created using the **Export report** button. You can use these buttons to make your own overrides to this report.

Projected Sales Prices Report

By default, this report propagates current sales prices into the future. If you have manual overrides to those, they are also included in this report. They are indicated with a blue color. If [seasonal price forecasting](#) is enabled, this report shows the generated sales price forecasts.

	Industry	Item code	Model quality	Projected sales prices						
				Dec 2018	Jan 2019	Feb 2019	Mar 2019	Apr 2019	May 2019	Jun 2019
1	Pharmacies	05-T48	96.1%	6.93	6.93	6.93	6.93	6.93	6.93	6.93
2	Consumer goo...	1866-MB	91.4%	211.97	220	220	220	250	250	250
3	Food/Beverages	002661-1	71.3%	3	3	3.3	3.3	3.3	3.3	3.3
4	Fashion	004652 Blue	92%	26.95	30	30	29	32	32	32
5	Fashion	004662 Blue	28%	26.95	26.95	26.95	26.95	26.95	26.95	26.95

The **Import changes** button of the toolbar allows you to import the Excel file created using the **Export report** button. You can use these two buttons to make your own overrides to this report.

Projected Inventory Report

This report shows the [projected inventory levels](#) at the end of each period. The drop-down at the right of the **Reports** control sets the representation units for this report (see figure below). By default, levels are shown in quantities (the **Quantity** option is active). The **Value** option shows this report in the [base currency](#), accounting for the [item value](#).

	Industry	Item code	Model quality	Projected inventory value					
				Dec 2018	Jan 2019	Feb 2019	Mar 2019	Apr 2019	May 2019
1	Pharmacies	05-T48	96.1%	1,223.64	142.56	186.12	146.52	182.16	209.88
2	Consumer goo...	1866-MB	91.4%		1,575.2	1,772.1	1,772.1	1,575.2	1,378.3
3	Food/Beverages	002661-1	71.3%		86.13	92.07	89.1	103.95	100.98
4	Fashion	004652 Blue	92%	4,965.84	2,988.7	620.73	9,035.07	4,988.83	1,011.56
5	Fashion	004662 Blue	28%		11,127.16	10,644.37	10,023.64	9,218.99	8,414.34

Empty cells in this report mean zero on-hand.

Projected Write-offs Report

This report shows the expected write-off amounts for each period based on the imported [information about batches](#). The drop-down at the right of the **Reports** control sets the representation units for this report (see figure below). There are two options:

- **Quantity** – shows the write-off amounts.
- **Value** – shows the write-off value in the [base currency](#) based on the [item value](#).

				Expected write-off quantity					
	Item code	Location	Model quality	Jul 2019	Aug 2019	Sep 2019	Oct 2019	Nov 2019	Dec 2019
1	05-T48	west	84.3%	330					
2	1866-MB	east	84.6%	4					
3	002661-1	west	56.6%	35					
4	004662 Blue	east	1.1%	55					
5	016542 Yellow	west	74.1%	45					
6	016543 Purple	east			311				
7	016543 Purple	west	77.3%			457			

Projected Stockouts Report

This report shows how many units will not be sold because of the lack of inventory in stock for each period. These are expected quantities determined based on the forecasts, current on-hand quantity, future deliveries and shipments, and expected write-offs (see figure below).

				Projected stockouts					
	Group	Item code	Model quality	Dec 2018	Jan 2019	Feb 2019	Mar 2019	Apr 2019	May 2019
1	Pharmacies	05-T48	96.1%	0	0	0	0	0	0
2	Furniture	1866-MB	91.4%	8	1	0	0	0	0
3	Alcoholic Beve...	002661-1	71.3%	101	3	0	0	0	0
4	Clothing Sum...	004652 Blue	92%	0	0	0	0	0	0
5	Clothing Sum...	004662 Blue	28%	8	1	0	0	0	0
6	Clothing Wint...	016542 Yellow	92.8%	0	0	0	0	0	0

Streamline shows a sum of these quantities for each item in the [Stockout column](#) of the **Inventory planning** tab.

[Next: KPIs Report](#)

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